

FINANCIAL OVERVIEW THE GROUP

Expressed in SEK million	2006	2005	2004	2003	2002
PROFIT & LOSS ITEMS					
Net sales	2,179	1,742	1,563	1,669	1,817
of which vocational training	714	665	653	834	986
Operating profit/loss	132	95	48	-51	32
Profit/loss after net financial items	135	97	48	-60	27
Profit/loss for the year	150	109	46	-60	27
BALANCE SHEET ITEMS					
Fixed assets	151	123	112	128	156
Current assets	569	402	348	240	332
Provisions and liabilities	162	109	98	156	117
Total assets	882	634	558	524	605
Shareholders' equity	500	375	266	236	305
Other provisions and liabilities	382	259	292	288	300
Total shareholders' equity, provisions and liabilities	882	634	558	524	605
INVESTMENTS, GROSS					
Computer equipment	7	5	4	7	15
Other equipment	10	9	3	8	24
Shares and interests	-	-	1	1	-
Total investments	17	14	8	16	39
OTHER ITEMS					
Average numbers of employees	3,562	2,652	2,422	2,541	2,606
KEY RATIOS (PERCENT)					
Operating margin	6,0	5,4	3,1	neg	1,8
Profit margin	6,2	5,5	2,9	neg	1,5
Changes in total sales	24,6	11,6	-6,7	-7,4	5,2
Total sales per employee, SEK '000	616	644	641	665	705
- Lernia Bemanning AB	406	398	372	384	353
- Lernia AB	968	932	905	844	870
Value added per employee, SEK '000	447	457	431	418	418
Profit per employee, SEK '000	42	41	19	-24	11
Return on total assets	17,8	16,3	9,2	neg	6,2
Return on capital employed	30,4	28,4	18,4	neg	12,3
Return on equity	34,3	34,0	18,9	neg	9,3
Equity/assets ratio	57	59	48	45	50
Acid test ratio	195	202	161	140	148
Earnings per share	150	109	46	-60	27
Number of shares	1 million	1 million	1 million	1 million	1 million
Dividend	25	-	-	-	9
Dividend suggested	50 SEK million				

QUARTERLY OVERVIEW

Expressed in SEK million	Q 4	Q 3	Q 2	Q 1	Tot 2006
Net sales	638	500	564	477	2,179
Operating profit/loss	18	35	39	40	132
Profit/loss after net financial items	19	35	40	41	135
Profit after tax	37	34	39	40	150
Earnings per share	37	34	39	40	150
Operating margin	2,8	6,9	6,9	9,9	6,0
Profit margin	3,0	7,1	7,0	8,4	6,2
Equity/assets ratio %	57	57	54	59	57
Average number of employees	4,019	3,846	3,435	2,778	3,562
Total sales per employee, SEK '000	160	131	165	173	616
Value added per employee, SEK '000	114	98	120	123	447

DEFINITIONS

Operating margin: Operating profit after depreciation in relation to total invoicing of the year.

Profit margin: Profit after net financial items in relation to total invoicing of the year.

Total sales per employee at the end of the year: Restated annual sales based on December's sales, divided by number of employees in December.

Value added per employee: Operating profit plus personnel costs divided by number of employees in December.

Profit per employee: Profit before tax divided by number of employees in December.

Return on total assets: Operating profit plus financial income as a percentage of the average balance sheet total.

Return on capital employed: Profit after net financial items plus financial costs in relation to capital employed. Capital employed is the balance sheet total less non interest-bearing liabilities, including deferred tax liabilities.

Return on equity: Profit for the year less tax in relation to average shareholder's equity.

Equity/assets ratio: Shareholder's equity in relation to the balance sheet total at the end of the year.

Acid test ratio: Current assets excluding inventories and pledged investments divided by current liabilities including the short-term portion of provisions and proposed dividends.